

MPLS

Torrent Pharmaceuticals seamlessly integrates global connections



Optimizing Worldwide Order Tracking with Tata Communications VPN

Torrent Pharmaceuticals Limited (Torrent), the flagship company of the Torrent Group, is among India's leading pharmaceutical companies. Torrent exports to over 50 countries with more than 1000 product registrations. With 32 registered patents, Torrent is the dominant player in cardiovascular and central nervous system therapy in the US, North America, Europe, Australia, Africa and Asia. With its acquisition of Heumann Pharma GmbH & Co. Generica KG (Heumann), Torrent required flexible connectivity to fulfill their ERP and database needs to enable the logging and tracking of orders online. To ensure seamless circuit management, it was essential to obtain service delivery from a single trusted and proven provider. The success of the acquisition depended on Torrent's ability to leverage the network infrastructure advantages of a truly global provider.

At the Core of Connectivity

Torrent chose Tata Communications because of its unparalleled global network reach and support, providing resiliency and end-to-end management right to the customer's premises. Tata Communications' expertise and world class IP network additionally played a decisive role in the selection process.

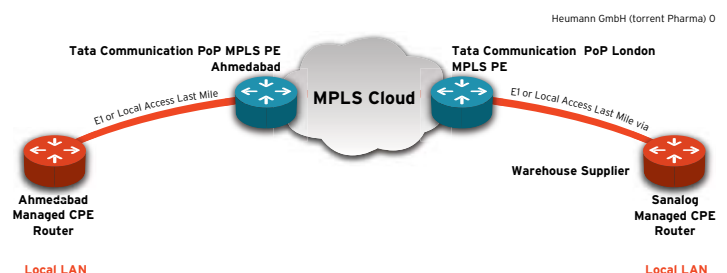
Tata Communications proposed an MPLS solution, offering a better cost-to-performance ratio to support the company's high uptime requirements. Two separate

circuits were configured to Torrent's offices in Germany. With a seamless Global VPN, Torrent was able to connect to Tata Communications' domestic PoP, enabling the provider to completely manage the circuit, including full configuration, from end-to-end.

Optimal design and reduced points of failure offered better manageability in terms of local presence. Tata Communications added a BRI card in Torrent's router to eliminate ISDN back up port charges and provide built-in redundancy for added security.

Tata Communications' cost-effective, reliable and fault-tolerant solution enabled timely execution in coordination with Torrent's global ERP rollout. Tata Communications provided quality assurance, simplified, cost-efficient network management, higher availability and a scalable and secure solution.

Torrent Ahmedabad to Nuernberg Bavaria & Saarland



CASE STUDY
Network



Flexible, Robust Network Architecture

- _ Optimized for future application growth and traffic prioritization through multiple CoS
- _ Managed MPLS with built-in PoP-to-PoP redundancy to ensure superior backbone resilience

High-Performance Service Level Guarantees

- _ Simplified and consolidated approach with one price schedule, invoice and servicing model
- _ Router configuration and management, enabling hassle-free procurement and configuration globally

Why Tata Communications?

- _ Seamless reach across a converged MPLS platform, domestically and globally
- _ Private MPLS network delivering secure Managed Layer 3 services, enabling scalable global growth
- _ Managed Layer 3 for complex enterprise requirements
- _ Proven experience in developing industry specific solutions with reduced costs
- _ Comprehensive monthly SLA reports and proactive 24x7x356 network monitoring and management
- _ Local presence in Germany, and service PPI in India as well as in Germany with expansive global reach

“ Tata Communications’ MPLS implementation won us the ‘Best SCMUser’ award in the pharmaceutical category at NASSCOM. ”

Jyoti Bandopadhyay

Vice President-IT,
Torrent Pharmaceuticals Ltd.

For more information on MPLS, please visit:

www.tatacommunications.com/contact

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