

IPL Pricing

1. Charges for India end half circuit for consortium cables from Cable Head

Table- 1- Annual Half circuit charges from cable head on Consortium cables (SMW3/SMW4/FLAG/SAFE)

Circuit Speed in Kbps	Half circuit pricing (Annual)
64	INR 110,000
128	INR 180,000
192	INR 280,000
256	INR 380,000
384	INR 490,000
512	INR 570,000
768	INR 730,000
1024	INR 890,000
E1	INR 1,070,000
DS3	INR 8,000,000
STM1	INR 22,000,000

2. Charges for India end half circuit for TIC from Cable Head

Table- 2- Annual Half circuit charges from cable head on Tata Indicom Cable – For Singapore

TIC : Chennai to Singapore half Circuit - Cable Head	
Circuit Speed in Kbps	Half circuit
64	INR 68,000
128	INR 110,000
192	INR 171,000
256	INR 232,000
384	INR 298,000
512	INR 348,000
768	INR 445,000
1024	INR 542,000
E-1	INR 653,000
DS-3	INR 6,701,000
STM-1	INR 18,771,000

Table- 3- Annual Half circuit charges from cable head for Tata Indicom Cable – For US (West Coast)

TIC : Chennai to US half Circuit (West cost) - Cable Head	
Circuit Speed in Kbps	Half circuit
64	INR 86,000
128	INR 134,000
192	INR 208,000
256	INR 255,000
384	INR 328,000
512	INR 382,000
768	INR 490,000
1024	INR 596,000
2048	INR 717,000
45 MB	INR 7,112,000
155 MB	INR 19,556,000

3. Other Charges:-

- Registration Charges: INR 10,000/-
- Testing & Installation Charges: INR 125,000/-(inclusive of modem pair up to 2 Mbps)
- Testing Charges & Installation Charges for speed up to 2 Mbps: INR 50,000/-(exclusive of modem pair)
- Testing Charges & Installation Charges for speed beyond 2 Mbps: INR 125,000(exclusive of modem pair)
- One time DCC Port Charges: INR 20,000 (Wherever applicable)
- Standby local loop for manual switchover: INR 10,000 per annum.
- Standby local loop for auto-switchover using DCC port: INR 60,000/- per annum (wherever technically feasible)
- Shifting of Local Loop: Existing policy to continue
- Up grade charges:-
 - No fresh registration charge applicable.
 - Testing only: INR 50,000/-
 - Testing along with modem pair: INR 125,000/-
 - Loyalty discount will be adjusted on pro-rata basis for the service period prior to the upgradation / downgradation and after the upgradation / downgradation
- Charges for media change: -
 - For international connectivity: INR 20,000/- (satellite to fiber and vice-versa)
 - For Local Loop: INR 10,000/-

4. Taxes

Any indirect taxes, as applicable, including without limitation, service tax and sales tax, levied on the service charges and other payments due from the Customer in addition to above charges shall be invoiced by Tata Communications Limited to the Customer and shall be borne solely by the Customer.



5. Payment terms

The customer agrees to pay to Tata Communications Limited towards the rental of IPLC service as follows:-

- Registration and installation charges 100% in advance
- Recurring charges shall be payable in advance on bi-monthly basis.
- The customer shall pay one year advance towards last mile charges along with three months advance towards IPLC service.
- Subsequently payment is to be collected in bi-monthly advance.
- The prices shall remain firm throughout the entire contract period of one year.
- Payment for the first two months service shall be adjusted against the advance collected as above. Amount equivalent to one month's tariff shall be kept as deposit for notice period. The deposit will not bear any interest

6. Discounts

Tata Communications Limited offers discounts on IPLC based on the below criteria:

- Volume
 - Number of circuits
 - Bandwidth in Mbps
- Commitment Period

7. IPLC terms and conditions

- Tata Communications Limited shall be entitled to revise the International Private Leased Line tariff from time to time at its sole discretion and the Customer shall be bound and liable to pay such revised tariff for International Private Leased Line.
- Single end billing at Distant End
 - In case of One Stop Shop Agreement for receiving end payments at the distant end, the Customer owes or shall be fully responsible for effecting payment for his portion of the International Private Leased Line including local lead charges to Tata Communications Limited in the event of non-receipt of payment from distant end by Tata Communications Limited.
 - In addition to the compensation and other charges specified in this contract, Customer shall pay to Tata Communications Limited all such rates, taxes, levies and duties as may become applicable on such compensation of charges or on use of International Private Leased Line by the Customer retrospectively or otherwise due to introduction or applicability of any statute or administrative order of Central or State Government.
- Standard Billing:
 - In the event of failure on part of the Customer to pay the advances as per the payment terms agreed upon as mentioned in the service terms and conditions, at any time Tata Communications Limited shall be entitled to suspend or terminate the said International Private Leased Line by giving to the Customer not less than seven days notice in writing or in its absolute discretion, it may allow the Customer to continue to use the said channel and shall charge interest at the rate of PLR (prime lending rate) of SBI (State Bank of India) as on 1st April every year plus 4% per annum for delay in receiving such payment which the Customer agrees to pay. The notice shall be considered to be delivered on the receipt of complete transmission report if sent by fax, on receipt of the proof of delivery in case sent by courier and after 3 days if sent by registered post.
- The Customer shall pay to Tata Communications Limited the appropriate charges in Indian currency to be paid in advance as per the contract payment terms without any deduction, from the date of commencement of the circuit.

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- Tata Communications Limited shall furnish advance bills towards due payments. The Customer shall pay the amount billed on or before the due date specified in the advance bill, and if any advance bill is not received by the Customer before the 5th day of the relevant billing period due to any reason, the amount due shall be remitted to Tata Communications Limited by way of demand drafts payable at any of the Tata Communications Limited's centres duly crossed in favour of a TATA COMMUNICATIONS LIMITED which shall be forwarded to the Deputy General Manager (F&A) of respective branches; before the 10th day of the first month of the relevant billing period as per payment terms.
- The customer agrees to pay to Tata Communications Limited towards the rental of IPLC service as follows:-
 - The agreement between the customer and Tata Communications Limited shall be binding for a minimum commitment period of One Year (1Year) from the date of commissioning the circuit. In the event of the customer desiring to terminate the contract before the expiry of one year period, the customer agrees to Tata Communications Limited as follows:
 - The customer will give at least one month advance notice to Tata Communications Limited of its intention to terminate the contract.
 - The customer agrees to pay to Tata Communications Limited, without demur, an amount equivalent to 50% of the total contract value of the remaining contract period.
- The customer is required to give One Month notice for termination of contract. The deposit amount shall be adjusted with termination notice period. In case one-month notice is not given, the deposit for one month shall be forfeited.
- The circuit shall be deemed cancelled if the advance payments are not received by Tata Communications Limited within 30 days from the receipt of demand note by the customer and the registration charges shall be forfeited. The customer shall have to register again for the service.
- For short term period, IPLC shall be available at double the pro -rata charges subject to minimum one month charges and availability.

General terms and conditions as per customer order form would be applicable

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