

**4 CONTACT CENTRE TRENDS FOR YOUR** 

WATCHLIST

The global COVID-19 pandemic has presented contact centres with unprecedented challenges. Four key industry trends have since emerged paving the way for customer service innovation.





TREND 1

## Al is the future

Saving time, boosting efficiency and delivering consistency, Artificial Intelligence (AI) applications are streamlining the call centre experience for customer and operatives alike.

Post-pandemic, businesses are planning to increase their investments:

on in-app chatbot +48% technology

on employee helpdesk +42% technology

+40% on Interactive Voice Response technology

TREND 2

## **Big Data is becoming** a driving force

Call centres are harnessing the power of data-driven insights to shape decision-making and boost performance.

Key benefits of data analytics:

**-59.0%** Reduction in operational costs

+59.9% Increase in productivity

+36.2% Better decision-making



TREND 3

## **Greater migration** to the cloud

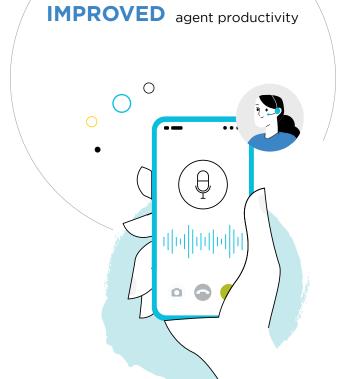
More and more contact centres are moving from expensive legacy infrastructure to scalable, reliable and cost-effective cloud-based apps.

The rewards?

**30%** annual CAGR acceleration

**ZERO** capex

**REDUCED** opex





**TREND 4** 

## A surge in self-service tools

The COVID-19 pandemic presented contact centres with multiple challenges, including a 68% increase in escalations, a 50% increase in difficult calls, and a 34% increase in hold times.

The result has been a huge increase in the use of self-service technology like Interactive Voice Response (IVR) with:

of companies adopting

of companies increasing

33% IVR for the first time

42% of companies increasing their existing use of IVR

Find out how Tata Communications can help you leverage key trends now

Get in touch with one of our CCaaS representatives today.

re-defining the contact centre industry to secure your place post-pandemic.

Source: https://financesonline.com/call-center-trends/