

## MOBILE CSP IN INDIA

**CUSTOMER OVERVIEW :** This CSP is one of the large mobile CSPs in India having 220M active subscriber base. The CSP has an extensive portfolio of services across Large Enterprises, SMEs, SOHOs and Government, as well as working with other Telecoms Carriers. They also provides Mobility, Connectivity, Cloud, Communications, and IoT solutions with established relationship and global partnerships.

### DEAL DETAILS

Deployment Region: India  
Size : 10 bn+ MSU per month  
& 600+ Mn DSU to start with  
BW requirement 1+ GBPS

### SOLUTION

Solution:  
Signalling including  
DSX-Diameter signalling  
IPX- LTE Data roaming



### BUSINESS CHALLENGE

- Need to deal with complex and fragmented infrastructure
- Complex core network topology and architecture



### WHY TATA COMMUNICATIONS?

- Established relationship with multi-service engagements.
- Flexible commercial model
- One stop solution for multiple telecom service needs
- Global coverage and ability to manage complex deal, including voice services.



### BUSINESS IMPACT

- CSP is provided with a flexible wholesale voice agreement.
- Additional service requirements could be met from a single supplier agreement, including network security.