



IZO™ PRIVATE CONNECT FOR PARTNERS

Enrich your product portfolio and grow revenues, improve customer satisfaction and accelerate your time to market with Tata Communications' IZO™ Private Connect for Partners, our total enterprise cloud solution.

Over 90% of your enterprise customers are already on the cloud. Now they are looking for more – data centre consolidation, better IT utilisation and increased IT agility. Tata Communications helps you deliver on the promise of cloud by connecting you to best-in-class global cloud service providers instantly, reliably and securely.

Enrich Your Product Portfolio: IZO™ Private Connect fills the gap in your cloud portfolio by enabling you to offer both a private and hybrid cloud solution with access to multiple Tier 1 cloud service providers. You can gain instant entry into a global cloud ecosystem, powered by our worldwide MPLS, IPVPN and Ethernet networks, along with the three largest private cloud platforms and over 50 data centres across the globe. Deliver instant cloud access services for your customers and prospects, and even your own employees.

Grow Revenues and Improve Customer Satisfaction: As confidence in cloud services grow, you can stay ahead of the curve by offering your customers the assurance of a secure and stable private connection to public clouds, with reliable solutions for their critical enterprise applications. With IZO™ Private Connect you can evolve from a regional service provider to a global technology solution provider, meeting your customers' multinational needs and boosting your own revenue. IZO™ Private Connect offers you an

BENEFITS

- Reduce the complexity of network management with a single global fully managed relationship
- Take advantage of a single bill and 24x7x365 customer service
- Avoid technical set-up requirements with a service that can be released once commercial arrangement is agreed
- Use existing local access and customer-site MPLS connections to directly connect to the cloud
- Leverage the three largest cloud platforms – Amazon Web Services (AWS), Microsoft® Azure™ and Google Cloud Platform
- Gain from Tata Communications' unique presence across six continents and more than 1,000,000 square feet of data centre space in 44 locations worldwide

opex model without the laborious process of putting up a business case for a capex investment or building physical connectivity to multiple clouds and locations.

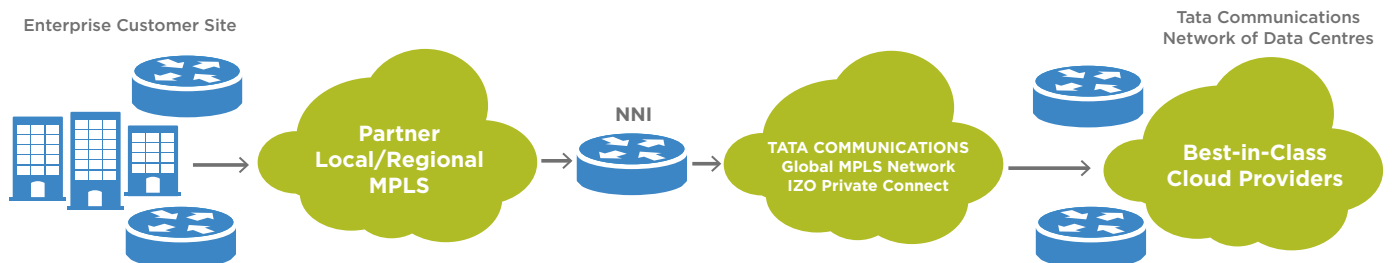
Enhance Your Time to Market: We can reduce your time to revenue by helping you deploy, operate, market and sell cloud solutions to your customers quickly and efficiently. As a Tata Communications Global VPN or Ethernet customer, you can leverage your existing network connection with us to immediately give your customers access to best-in-class cloud providers. IZO™ Private Connect links businesses to cloud services over MPLS or Ethernet through one single provider globally, to ensure network performance. We manage your network and cloud access seamlessly without the hassle of multi-provider access connectivity that changes by country or region.

Instant, Direct Access to the World’s Best Clouds: You can gain immediate entry into a global Tier 1 cloud ecosystem by connecting directly to best-in-class cloud platforms through a one-stop solution that takes your private and hybrid enterprise cloud offering and instantly makes it global. We offer carrier-class of service across our partner enterprise solutions. IZO™ Private Connect delivers fast provisioning, increased productivity and ensures privacy and data protection with private connections over Ethernet and MPLS.

The Everest Group says that 56% of enterprises see cloud as a vital strategic differentiator

FEATURES

- Ethernet connectivity to all of Tata Communications’ data centres and across 50 third party data centres globally
- Extension from private cloud to public infrastructure
- Consistent performance from an enterprise’s business premise to cloud service provider with dedicated Ethernet or MPLS, supported by service level guarantees
- SLAs that include service availability measured at provider edge 100% and jitter as low as 2ms to 10ms
- Hassle free ordering through an easy to use portal with provisioning managed by Tata Communications
- Training and learning for your teams, more importantly enabling your sales force to quickly get up to speed with our solutions to sell faster



For more information, visit us at www.tatacommunications.com/IZO

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