

DO YOU HAVE FULL CONFIDENCE IN YOUR SKYPE FOR BUSINESS JOURNEY?



Did you know that nearly **50% of all IT projects launched in the last 12 months have failed to realize their objectives?**¹

Reports also suggest that a large majority of enterprise companies are moving to a cloud hosted UC model and Microsoft Skype for Business is the leading choice.²

If a successful transition is your goal, it's critical that you work with a partner that offers the right framework and services.

TRANSITION... POSSIBLE WITHOUT BUSINESS DISRUPTION?

Tata Communications brings together its [proven capabilities](#) and Microsoft Skype Operations Framework to help customers maximize the returns on their Skype for Business deployment.

Skype Operations Framework (SOF) provides an approach to successfully implement your Skype for Business powered UC solution. The SOF model speaks to 3 phases of the journey your enterprise will need to take with your service provider - Plan, Deliver and Operate.

We have followed a similar philosophy to service our customers globally and with our SOF packages, we provide you an easy pathway to transform and succeed with your Skype for Business investments.

WHY WORK WITH US?

- We are direct owners of our service platform. This helps us support a unified service level for Skype for Business deployments.
- We help you deploy services on our owned SIP and data infrastructure to ensure predictable service performance and resilience.
- Our motivation is to minimize complexity in your cloud transition and help you swiftly start consuming the service.

¹ <http://www.cio.com/article/2380469/careers-staffing/why-are-so-many-it-projects-failing-.html>

² <https://ncmedia.azureedge.net/ncmedia/2017/01/IUC-MS-Skype4B-2016-Full-Report-10-21-16.pdf>



We have built a **diverse set of services** to support your journey in creating business success with Skype for Business. Our global network and voice leadership enables us to service customers across platforms including the ExpressRoute program.

With our SOF offerings, we make it easy for you to confidently move forward through:

1. SOF NETWORK ASSESSMENT AND EVALUATIONS:

With this commercial package you can get a genuine **understanding of your infrastructure readiness** and identify and gaps to close. This helps you lay a solid foundation to your decision on how to consume Skype for Business services from the cloud. This package is typically a **one-time, fixed period charge** and includes:

- WAN, LAN, Wi-Fi assessments addressing network readiness.
- Proof of concept or trial of Skype for Business services
- Network monitoring, reporting, and diagnostics.

2. SOF INTEROPERABILITY:

With a thorough assessment of infrastructure readiness, your next phase of transition will be to **evaluate your interoperability needs** with your current UC estate. **This is a key step in enabling a smooth transition** and we will support this through our ability to **integrate legacy systems and services**. This package is typically a **fixed recurring charge** and includes:

- Integration with your legacy systems for voice, video, and IM&P.
- Our global WAN, global SIP services, support for existing SIP Trunks, VoIP PBX systems, VTCs and end point devices

3. SOF HYBRID ENABLEMENT:

The **maximizer for your returns** on Skype for Business is our ability to support your cloud adoption in a hybrid mode. Having established the readiness of your organizational infrastructure, and the inter-op imperatives, this package brings to the following options on a **per-seat OPEX charge**:

- Enable Enterprise Voice features with O365 Cloud PBX,
- and/or our private cloud Skype for Business offerings.

Given the breadth of our SOF aligned services, we also offer **custom service packages** for your enterprise.

For more information, visit us at www.tatacommunications.com