

## THE CHANGING ENTERPRISE NETWORK LANDSCAPE

**Hybrid IT is here -**  
87% of firms have part of their infrastructure in the cloud



**74% of businesses** are allowing employees to connect their own devices to the corporate network

As per Gartner, by the end of 2019 **30% of enterprises** will use SD-WAN products in all their branches, up from less than 1% today\*

**70% of enterprises** are considering virtualising their network to save costs

### WE'RE WITH YOU EVERY STEP OF THE WAY

Tata Communications - *Whatever it takes*

**#Service continuity**  
We proactively spot issues before they become a problem. We work with you to keep your solution relevant

**#Innovation workshops**  
Removing the complexity for you with early engagement and innovation workshops

**#Service support**  
Our team of technicians give you 24x7 proactive, professional and personalised support

**#Service design**  
Analysing where you are today and recommending the best solution for your future

**#Service implementation**  
Through rigorous testing and a smooth transition, we deliver your service

**#Service migration**  
Moving you to new platforms, with our transformation expertise



Our global loyalty score is at the 86th percentile

We are positioned as a Leader in the Gartner Magic Quadrant for Network Services, Global for the third consecutive year\*\*

**Gartner**

**4,000** experts servicing clients in **126** countries

**600+** VPN & IP POPs

**100%** ITIL certified Service Managers

**100%** CCNP certified technical design authorities

We've invested **\$1.19 billion** in our global subsea network

**130+** countries Hybrid WAN coverage

### WE SUPPORT OUR CUSTOMERS WITH STATE-OF-THE-ART INFRASTRUCTURE

"Tata Communications' knowledge, great service levels and continuous support give us high confidence in their ability to scale as our business expands, delivering benefits in terms of both productivity and cost savings"<sup>1</sup>

"Tata Communications has great foresight and is a strategic and long term partner."<sup>2</sup>

Customer quotes: <sup>1</sup>BATA <sup>2</sup>Cognizant

\*Source: Gartner "Market Guide for Software-Defined WAN" Bjarne Munch et al, 01 December 2015

\*\*Source: Gartner, Inc "Magic Quadrant for Network Services, Global" by Neil Rickard, Bjarne Munch, January 14th 2016

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