



HQ/CS/CL.24B/15703
28 July 2015

Sir,

Sub: Information regarding Audited Financial Results for the Financial Year ended 31 March 2015 and Recommendation of Dividend for the year ended 31 March 2015 and Unaudited Financial Results for the first quarter ended on 30 June 2015.

Pursuant to clause 41 of the listing agreement with Indian Stock Exchanges, please find sent herewith the following:

a) Annual Audited Financial Results for the Financial Year ended 31 March 2015 (**Attachment "A"**) which have been approved by the Board of Directors at its meeting held on 28 July 2015.

The Board of Directors at the said meeting has also recommended a dividend of Rs.5.50 (Rupees Five and Fifty Paise only) per share for the Financial Year 2014-15.

b) The Unaudited Financial Results for the first quarter ended on 30 June 2015 (**Attachment "B"**) which have been approved by the Board of Directors at its meeting held on 28 July 2015.

c) A press release in this regard being issued by the Company today (**Attachment "C"**).

Thanking you,

Yours faithfully,
For Tata Communications Limited


Satish Ranade
Company Secretary

To:

- 1) Security Code 500483, Listing Department, BSE, Mumbai. Fax No.(22) 2272 3121
- 2) Security Code TATACOMM, The Asst. Manager (Listing), National Stock Exchange of India Limited. Fax Nos.: (22) 2659 8237,238, 347,348.
- 3) Sharepro Services (India) Pvt. Ltd. Fax No. 2837 5646

TATA COMMUNICATIONS

Communication Address : G Block, C 21 & 36, Bandra Kurla Complex, Mumbai 400098
Regd. Office : VSB Mahatma Gandhi Road Fort Mumbai – 400 001
Tel 91 22 6659 1966 Fax 91 22 6725 1962 email :satish.ranade@tatacommunications.com
CIN no. :L64200MH1986PLC039266 website www.tatacommunications.com



TATA COMMUNICATIONS LIMITED

REGD. OFFICE: VSB, M.G. ROAD, FORT, MUMBAI-400001

(₹ in Lakhs)

A. STATEMENT OF AUDITED STANDALONE FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2015						
Part I						
	Particulars	Standalone				
		For the quarter ended			For the year ended	
		March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
		(audited) (Refer note 2)	(unaudited)	(audited) (Refer note 2 & 6)	(audited)	(audited)
1	Income from Operations					
	a. Revenue from Operations	108342	106526	81034	431603	433005
	b. Other operating income	332	-	400	332	4635
	c. Total Income from Operations (1a to 1b)	108674	106526	81434	431935	437640
2	Expenses					
	a. Network and transmission	41440	40135	40279	167344	187595
	b. Employee benefits	17650	18193	16178	72850	64081
	c. Depreciation and amortisation	18366	18093	11262	71894	68023
	d. Other	23062	23536	15576	88944	86170
	e. Total Expenditure (2a to 2d)	100518	99957	83295	401032	405869
3	Profit from Operations before Other Income, Finance costs and Exceptional Items (1 - 2)	8156	6569	(1861)	30903	31771
4	Other Income	12616	12144	19639	67053	46395
5	Profit from Ordinary Activities before Finance costs and Exceptional Items (3 + 4)	20772	18713	17778	97956	78166
6	Finance Costs	483	391	1341	2525	5951
7	Profit from Ordinary activities after Finance costs but before Exceptional Items (5 - 6)	20289	18322	16437	95431	72215
8	Exceptional gain, net	4896	-	-	4896	8133
9	Profit from Ordinary Activities before Tax (7+8)	25185	18322	16437	100327	80348
10	Tax Expense	9112	6302	4103	32865	26105
11	Net Profit for the period (9 - 10)	16073	12020	12334	67462	54243
12	Paid up Equity Share Capital (Face value of ₹10 per share)	28500	28500	28500	28500	28500
13	Paid up Debt Capital				58064	94118
14	Reserves excluding Revaluation Reserve				786077	739455

lmj



**A. STATEMENT OF AUDITED STANDALONE FINANCIAL RESULTS
FOR THE YEAR ENDED MARCH 31, 2015**

Part I

	Particulars	Standalone				
		For the quarter ended			For the year ended	
		March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
		(audited) (Refer note 2)	(unaudited)	(audited) (Refer note 2 & 6)	(audited)	(audited)
15	Debenture Redemption Reserve				9794	43794
16	Earnings Per Share (of ₹ 10/- each) Basic and diluted earnings per share	5.64	4.22	4.33	23.67	19.03
17	Debt Equity Ratio				0.07	0.12
18	Debt Service Coverage Ratio (DSCR) #				3.82	23.12
19	Interest Service Coverage Ratio (ISCR) ##				53.39	23.12

DSCR = (profit from ordinary activities before tax and exceptional Items + depreciation + interest on long-term loans) / (interest on long-term loans + repayment of long - term loans during the year)*

ISCR = (profit from ordinary activities before Tax and exceptional Items + depreciation + interest on long - term loans)/interest on long-term loans*

* Loans having original maturity of more than 360 days are considered as long-term loans.



**B. STATEMENT OF AUDITED STANDALONE FINANCIAL RESULTS
FOR THE YEAR ENDED MARCH 31, 2015**

Part II					
A) Particulars of Shareholding	For the quarter ended			For the year ended	
	March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
1. Public shareholding					
a. Number of shares	71266785	71266785	71266785	71266785	71266785
b. Percentage of shareholding	25.01%	25.01%	25.01%	25.01%	25.01%
2. Promoters and Promoter Group Shareholding					
a. Pledged / Encumbered					
- Number of Shares	10000000	10000000	10000000	10000000	10000000
- Percentage of Shares (as a % of the total shareholding of promoters and promoter group)	4.68%	4.68%	4.68%	4.68%	4.68%
- Percentage of Shares (as a % of the total share capital of the Company)	3.51%	3.51%	3.51%	3.51%	3.51%
b. Non-encumbered					
- Number of Shares	203733215	203733215	203733215	203733215	203733215
- Percentage of Shares (as a % of the total shareholding of promoters and promoter group)	95.32%	95.32%	95.32%	95.32%	95.32%
- Percentage of Shares (as a % of the total share capital of the Company)	71.48%	71.48%	71.48%	71.48%	71.48%

Particulars	Quarter ended on March 31, 2015
B) Investor complaints	
Pending at the beginning of the quarter	Nil
Received during the quarter	Nil
Disposed off during the quarter	Nil
Remaining unresolved at the end of the quarter	Nil

my



(₹ in Lakhs)

C. STATEMENT OF AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2015

Part I						
	Particulars	Consolidated				
		For the quarter ended			For the year ended	
		March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
		(audited) (Refer note 2)	(unaudited)	(audited) (Refer note 2)	(audited)	(audited)
1	Income from Operations					
	a. Revenue from Operations	481120	491451	521531	1990902	1961955
	b. Other operating income	432	-	400	432	4635
	c. Total Income from Operations (1a to 1b)	481552	491451	521931	1991334	1966590
2	Expenses					
	a. Network Costs	246151	251910	284969	1055425	1074572
	b. Employee benefits	71775	66614	69235	279483	249761
	c. Depreciation and Amortisation	56167	54623	52433	216109	209137
	d. Other	91464	92824	89345	357021	333461
	e. Total Expenditure (2a to 2d)	465557	465971	495982	1908038	1866931
3	Profit from Operations before Other Income, Finance costs and Exceptional Items (1 - 2)	15995	25480	25949	83296	99659
4	Other Income	6491	10381	5300	39646	14330
5	Profit from Ordinary Activities before Finance costs and Exceptional Items (3 + 4)	22486	35861	31249	122942	113989
6	Finance Costs	18173	18298	19607	75079	76170
7	Profit from Ordinary Activities after Finance costs but before Exceptional Items (5 - 6)	4313	17563	11642	47863	37819
8	Exceptional gain/(loss)	(10522)	-	(15000)	(10522)	6622
9	Profit/(loss) from Ordinary Activities before Tax (7+8)	(6209)	17563	(3358)	37341	44441
10	Tax Expense	11576	6660	8937	37046	34328
11	Net Profit/(loss) for the period (9 - 10)	(17785)	10903	(12295)	295	10113
12	Share in Profit of an Associate	4	3	2	14	169
13	Minority Interest	(44)	(53)	(26)	(180)	(140)
14	Net Profit/(loss) after taxes, minority interest and share of profit of associates (11+12+13)	(17825)	10853	(12319)	129	10142
15	Paid up Equity Share Capital (Face value of ₹10 per share)	28500	28500	28500	28500	28500
16	Reserves excluding Revaluation Reserve				(16959)	30846
17	Debenture Redemption Reserve				9794	43794
18	Earnings Per Share (of ₹ 10/- each) (not annualized) Basic and diluted earnings per share	(6.25)	3.81	(4.32)	0.05	3.56

Handwritten signature



**D. STATEMENT OF AUDITED CONSOLIDATED FINANCIAL RESULTS
FOR THE YEAR ENDED MARCH 31, 2015**

Part II					
A) Particulars of Shareholding	For the quarter ended			For the year ended	
	March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
1. Public shareholding					
a. Number of shares	71266785	71266785	71266785	71266785	71266785
b. Percentage of shareholding	25.01%	25.01%	25.01%	25.01%	25.01%
2. Promoters and Promoter Group Shareholding					
a. Pledged / Encumbered					
- Number of Shares	10000000	10000000	10000000	10000000	10000000
- Percentage of Shares (as a % of the total shareholding of promoters and promoter group)	4.68%	4.68%	4.68%	4.68%	4.68%
- Percentage of Shares (as a % of the total share capital of the Company)	3.51%	3.51%	3.51%	3.51%	3.51%
b. Non-encumbered					
- Number of Shares	203733215	203733215	203733215	203733215	203733215
- Percentage of Shares (as a % of the total shareholding of promoters and promoter group)	95.32%	95.32%	95.32%	95.32%	95.32%
- Percentage of Shares (as a % of the total share capital of the Company)	71.48%	71.48%	71.48%	71.48%	71.48%

Particulars	Quarter ended on March 31, 2015
B) Investor complaints	
Pending at the beginning of the quarter	Nil
Received during the quarter	Nil
Disposed off during the quarter	Nil
Remaining unresolved at the end of the quarter	Nil

Handwritten signature



F. Consolidated Business Segment Information:

(₹ in Lakhs)

Particulars	Consolidated				
	For the quarter ended			For the year ended	
	March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
	(audited) (Refer note 2)	(unaudited)	(audited) (Refer note 2)	(audited)	(audited)
Income from Operations					
Voice Solutions	208133	211414	245214	886849	942999
Data and Managed Services	231713	233267	218405	908986	827960
Others	-	-	164	195	890
Less:- Inter Segment Revenue	-	-	(125)	(82)	(428)
	439846	444681	463658	1795948	1771421
Discontinuing Operations (SAO)	41706	46770	58273	195386	195169
Total	481552	491451	521931	1991334	1966590
Segment result					
Voice Solutions	11969	11748	12638	45133	61569
Data and Managed Services	182	5005	1063	6713	(2766)
Others	-	-	(146)	(196)	(753)
	12151	16753	13555	51650	58050
Discontinuing Operations (SAO)	3844	8727	12394	31646	41609
Total	15995	25480	25949	83296	99659
Less :					
(i) Finance Costs	18173	18298	19607	75079	76170
(ii) Other un-allocable (income) net of un-allocable expenditure*	4031	(10381)	9700	(29124)	(20952)
Profit / (loss) before Taxes	(6209)	17563	(3358)	37341	44441
Capital Employed					
Voice Solutions	(8773)	(121)	23468	(8773)	23468
Data and Managed Services	698684	705989	677493	698684	677493
Others	-	-	(410)	-	(410)
Discontinuing Operations (SAO)	196543	232666	244052	196543	244052
Unallocated	(853720)	(875866)	(864030)	(853720)	(864030)
Total	32734	62668	80573	32734	80573

* Includes Exceptional gain
/(loss)

(10522)

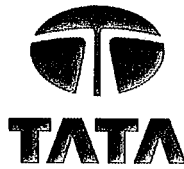
-

(15000)

(10522)

6622

msj



Notes to Segments:

The Company's reportable business segments are Voice Solutions, Data and Managed Services, South Africa Operations and others. The composition of the reportable segments is as follows:

Voice Solutions include International and National Long Distance Voice services.

Data and Managed Services include Corporate Data Transmission services, data centers, virtual private network, signalling and roaming services, television and other network and managed services.

South Africa Operations (SAO) are carried out by the Company's subsidiary Neotel Pty Ltd. and comprise wholesale international voice and data transit, enterprise business solution services for the wholesale and corporate market, telephony and data services for retail customers in South Africa.

Others comprise a Joint venture business – till September 3, 2014.

Depreciation and certain other costs, which were hitherto not allocated to segments till March 31 2014, have been allocated to segments during the current year based on various allocation parameters. Segment result is segment revenues less segment expenses. Other income, net and exceptional items have been considered as "Unallocable".

Assets and liabilities including fixed assets, which were earlier not allocated to segments till March 31 2014, have been allocated to segments on similar basis of related revenue and expense.

A handwritten signature in black ink, appearing to be 'Wm' or similar, located in the lower right quadrant of the page.



If the Company had continued with the earlier method the segment results for the periods would have been as under:

A. Standalone:

(₹ in Lakhs)

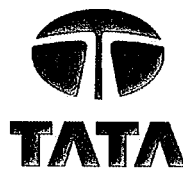
Segment result	For the quarter ended			For the year ended	
	March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
	(audited) (Refer note 2)	(unaudited)	(audited) (Refer note 2 & 6)	(audited)	(audited)
Voice Solutions	(7652)	(4811)	(3252)	(23745)	(12679)
Data and Managed Services	73363	68030	42614	279803	254667
Total	65711	63219	39362	256058	241988

B. Consolidated

(₹ in Lakhs)

Segment result	For the quarter ended			For the year ended	
	March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
	(audited) (Refer note 2)	(unaudited)	(audited) (Refer note 2)	(audited)	(audited)
Voice Solutions	29439	31135	36362	123686	158527
Data and Managed Services	141022	139949	118899	547391	493165
South Africa Operations	4365	8632	13465	34521	43557
Others	-	-	(236)	(247)	(995)
Total	174826	179716	168490	705351	694254

Figures for the previous periods have been rearranged wherever necessary, to conform to the current periods classification/ disclosure.



G. Statement of Standalone Assets and Liabilities as at March 31, 2015

(₹ in Lakhs)

Particulars	Standalone	
	As at March 31 2015	As at March 31 2014
	(audited)	(audited)
A EQUITY AND LIABILITIES		
1. Shareholders' funds		
(a) Share Capital	28500	28500
(b) Reserves and Surplus	806683	760061
Sub-total - Shareholders' funds	835183	788561
2. Non-current liabilities		
(a) Long-term borrowings	15500	21000
(b) Other Long term liabilities	44649	42869
(c) Long-term provisions	15413	12367
Sub-total - Non-current liabilities	75562	76236
3. Current liabilities		
(a) Short-term borrowings	37064	31618
(b) Trade payables	101645	114456
(c) Other current liabilities	63592	98248
(d) Short-term provisions	60246	43792
Sub-total - Current liabilities	262547	288114
TOTAL - EQUITY AND LIABILITIES	1173292	1152911
B ASSETS		
1. Non-current assets		
(a) Fixed assets		
(i) Tangible assets	398441	411262
(ii) Intangible assets	18998	12456
(iii) Capital work-in-progress	23595	31004
(b) Non-current investments	326785	206866
(c) Deferred tax assets (Net)	18027	9292
(d) Long-term loans and advances	178136	232151
(e) Other non-current assets	808	808
Sub-total - Non-current assets	964790	903839
2. Current assets		
(a) Current investments	85647	93431
(b) Inventories - stores and spares	395	415
(c) Trade receivables	71763	68544
(d) Cash and bank balances	15286	52263
(e) Short-term loans and advances	34639	33477
(f) Other current assets	772	942
Sub-total - Current assets	208502	249072
TOTAL - ASSETS	1173292	1152911

Wing



H. Statement of Consolidated Assets and Liabilities as at March 31, 2015

(₹ in Lakhs)

Particulars	Consolidated	
	As at March 31 2015	As at March 31 2014
	(audited)	(audited)
A EQUITY AND LIABILITIES		
1. Shareholders' funds		
(a) Share Capital	28500	28500
(b) Reserves and Surplus	3647	51452
Sub-total - Shareholders' funds	32147	79952
2. Minority Interest	587	621
3. Non-current liabilities		
(a) Long-term borrowings	760678	975055
(b) Deferred tax liabilities (Net)	4841	5055
(c) Other Long term liabilities	426524	415911
(d) Long-term provisions	31104	26393
Sub-total - Non-current liabilities	1223147	1422414
4. Current liabilities		
(a) Short-term borrowings	172456	222572
(b) Trade payables	366969	404027
(c) Other current liabilities	563294	319139
(d) Short-term provisions	65766	51319
Sub-total - Current liabilities	1168485	997057
TOTAL - EQUITY AND LIABILITIES	2424366	2500044
B ASSETS		
1. Non-current assets		
(a) Fixed assets		
(i) Tangible assets	1389224	1385496
(ii) Intangible assets	42674	44074
(iii) Capital work-in-progress	57239	61818
(iv) Intangible assets under development	6595	3481
(b) Goodwill on consolidation	38484	61846
(c) Non-current investments	87903	75380
(d) Deferred tax assets (Net)	24995	12329
(e) Long-term loans and advances	203677	239116
(f) Other non-current assets	837	1232
Sub-total - Non-current assets	1851628	1884772
2. Current assets		
(a) Current investments	88847	100442
(b) Inventories - stores and spares	2640	5058
(c) Trade receivables	248700	273390
(d) Cash and bank balances	162115	166947
(e) Short-term loans and advances	66666	67768
(f) Other current assets	3770	1667
Sub-total - Current assets	572738	615272
TOTAL - ASSETS	2424366	2500044

Handwritten signature



Notes:

1. The above standalone and consolidated results of the Company for the financial year ended March 31, 2015 have been reviewed by the audit committee and audited by the statutory auditors. These results were taken on record and approved by the Board of Directors at their meeting held on July 28, 2015.
2. The figures of the quarters ended March 31, 2015 and March 31, 2014 are the balancing figures between the audited figures in respect of the full financial year and the published figures of nine months ended December 31, 2014 and December 31, 2013 respectively.
3. Other Income includes:
 - a. For year ended March 31, 2015 and March 31, 2014, an amount of ₹ 13094 lakhs and ₹ 542 lakhs respectively, being interest on refund of income tax in the standalone and the consolidated financial results.
 - b. Foreign Exchange Fluctuation

(₹ in Lakhs)

Net foreign exchange gain/(loss)	For the quarter ended			For the year ended	
	March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
	(audited) (Refer note 2)	(unaudited)	(audited) (Refer note 2 & 6)	(audited)	(audited)
- Standalone	(29)	310	(164)	513	(355)
- Consolidated	(1103)	(1282)	(1612)	(3295)	(4562)

4. Other operating income comprises export benefits received.
5. For the quarter and year ended March 31, 2015, accounts of Neotel Group (Neotel Pty Limited, its subsidiary and its associate) have been considered on the basis of unaudited financial information furnished by Management, pending resolution of certain matters resulting from an inquiry into certain transactions undertaken by Neotel Pty. Limited (Neotel). Accordingly, the unaudited financial information of Neotel Group reflect total assets of ₹ 273813 lakhs as at March 31, 2015, total revenue of ₹ 46549 lakhs and ₹ 214025 lakhs for the quarter and year ended March 31, 2015, respectively and profit/(loss) after tax of ₹ (6757) lakhs and ₹ 2180 lakhs for the quarter and year ended March 31, 2015, respectively are considered in the consolidated financial statements. The statutory auditors report contains a qualification in this respect.
6. Consequent to the order of the Bombay High Court dated January 24, 2014, approving the Scheme of Arrangement, the transfer of the IDC division (Colocation service division of the Company) to Tata Communications Data Centers Private Limited ("TCDC") was effected from January 01, 2013 in terms of the Scheme during the quarter ended March 31, 2014.

Accordingly the results for the standalone quarter ended March 31, 2014 reflect the effect of the Scheme and are not comparable with the results of other periods.

7. The estimated useful lives of fixed assets have been reviewed and revised generally to align with the provisions of Schedule II to the Companies Act 2013, effective 1st April 2014. Additional depreciation impact on account of assets whose useful lives were already exhausted as on 1st April 2014 has been deducted from reserves and surplus and the impact of assets having useful life has been considered in results.



(₹ in Lakhs)

Depreciation impact on	For the quarter ended			For the year ended	
	March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
	(audited) (Refer note 2)	(unaudited)	(audited) (Refer note 2 & 6)	(audited)	(audited)
- Standalone Financials					
Results	437	775	N/A	3362	N/A
Reserves (net of deferred tax)	-	-	N/A	3152	N/A
Deferred tax impact in reserve	-	-	N/A	1664	N/A
- Consolidated Financials					
Results	1314	1473	N/A	3864	N/A
Reserves (net of deferred tax)	-	-	N/A	4115	N/A
Deferred tax impact in reserve	-	-	N/A	2127	N/A

N/A – Not Applicable

8. During the quarter ended June 30, 2014, Vodacom Group Limited and all the shareholders of Neotel including VSNL SNOSPV Pte Ltd have agreed on the commercial structure and terms for Vodacom Group Limited to acquire 100% shares of Neotel from all such shareholders. The structure of the deal and its commercial terms are subject to regulatory and competition authority approvals and the parties have commenced the necessary process in this regard.

Consequently, the disclosures pertaining to discontinuing operations as required under Accounting Standard 24 in respect of consolidated financial results are given below:

(₹ in Lakhs)

	For the quarter ended			For the year ended	
	March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
	(unaudited) (Refer note 5)	(unaudited)	(audited) (Refer note 2)	(unaudited) (Refer note 5)	(audited)
Revenue from Operations	41706	46770	58273	195386	195169
Profit/(Loss) before tax	** (22745)	7067	* (10484)	** (13274)	* (5756)
Profit/(Loss) after tax	** (22745)	7067	* (10484)	** (13274)	* (5756)

** Includes impairment of goodwill of ₹ 19000 lakhs

* Includes impairment of goodwill of ₹ 15000 lakhs

	For the year ended	
	March 31 2015	March 31 2014
	(unaudited) (Refer note 5)	(audited)
Carrying value of total assets	296753	327678
Carrying value of total liabilities	329743	352199

msy



9. Results include exceptional items:

(₹ in Lakhs)

	For the quarter ended			For the year ended	
	March 31 2015	December 31 2014	March 31 2014	March 31 2015	March 31 2014
	(audited) (Refer note 2)	(unaudited)	(audited) (Refer note 2 & 6)	(audited)	(audited)
- Standalone Financials					
Gain on sale of fixed assets	8478	-	-	8478	-
Provision for diminution in carrying amount of investments and advances :					
- United Telecom Limited	(3582)	-	-	(3582)	-
- Neotel	-	-	(13489)	-	(13489)
Input credits against certain statutory obligations	-	-	-	-	21622
- Consolidated Financials					
Gain on sale of fixed assets	8478	-	-	8478	-
Impairment of Neotel Goodwill	(19000)	-	(15000)	(19000)	(15000)
Input credits against certain statutory obligations	-	-	-	-	21622

10. The Board of Directors at its meeting held on July 28, 2015, proposed a dividend of ₹ 5.5 (Previous year ₹ 4.5) per equity share.
11. The Company does not have any extraordinary items to report for the above periods.
12. Previous periods figures have been rearranged wherever necessary to conform to the current period classifications/disclosures.

For TATA COMMUNICATIONS LIMITED


VINOD KUMAR
MANAGING DIRECTOR &
GROUP CEO

Place : Mumbai
Date : July 28, 2015

TATA COMMUNICATIONS

For immediate release

PRESS RELEASE

Media Contact:

Divya Anand
Tata Communications
+94 713361744
divya.anand@tatacommunications.com

Investor Contact:

Mahesh Pratap Singh
Tata Communications
+91 981 916 2113
mahesh.singh@tatacommunications.com

Tata Communications announces Q4 FY15 and Q1 FY16 results

Mumbai – July 28th, 2015 Tata Communications today announces its financial results for the year ended March 31st 2015 and the quarter ended June 30th, 2015.

Highlights for FY2015

- Consolidated revenue was better by 1.5% YoY at INR 199,090 million (USD 3,257 million @average INR/USD exchange rate of 61.13)
- Consolidated EBITDA at INR 29,897 million (USD 489 million) resulting in EBITDA margin of 15.0%
- Consolidated PBT without exceptional items was Rs. 4,786 million (USD 78 million), an improvement of 26.6% YoY
- Consolidated PAT for the year was INR 13 million (USD 0.2 million). Consolidated PAT during the year was impacted by exceptional items. The company recorded impairment charges of Rs 1,900 million in its consolidated financials during the year ended March 31, 2015 on account of Neotel
- Over 600 enterprise customers were added during FY15
- Dividend of INR 5.5 per share announced (up 22.2% Y-o-Y)

Notes

The delay in filing its financial year end accounts was due to one of its foreign subsidiaries, Neotel (Pty) Ltd., and its associated companies, being unable to finalise their audited accounts. Neotel continues to work with its auditors to resolve the outstanding issues, and hopes to be in a position to approve its audited financial statements soon.

Rather than delaying further the release of its consolidated financial statements, the Company finalised its annual accounts using the management accounts for Neotel, and for this reason, the Company's statutory auditors have issued a qualified audit opinion on its consolidated financial statements.

The issue at Neotel involves potential reportable irregularities identified by its statutory auditors in respect of a particular third party intermediary engaged by Neotel during the third quarter of FY15 in connection with a customer contract. Upon learning of the auditor's concern, the Board of Neotel appointed an independent firm to investigate the matter.

The Company has been advised by the Neotel Board that to the best of their knowledge, based on the investigation, there has been no finding of corruption or illegal activities undertaken by employees of Neotel, with the exception of misconduct by one of its employees, who is no longer with Neotel. Pursuant to its obligations under the laws of South Africa, the matter has been referred to the appropriate authorities in South Africa.

The investigation also uncovered that certain employees did not follow the company's procurement and payment processes, which are in place to ensure compliance with the highest standards of business conduct. Neotel's Board has extensively reviewed, and is in the process of strengthening its policies, procedures and controls.

Based on the facts known today, the Company believes that these matters will not have a material adverse effect on its business, financial condition, results of operations or cash flow of the Company. It is for these reasons that the Company elected to proceed with the finalisation of its consolidated financial statements by reference to the currently unaudited financial information of Neotel.

For immediate release

PRESS RELEASE

Highlights for Q1 FY2016

- Consolidated revenue was at INR 51,799 million (USD 817 million @average INR/USD exchange rate of 63.43), sequential growth of 7.7%
- Consolidated EBITDA at INR 7,352 million (USD 116 million), sequential growth of 2.5%, resulting in EBITDA margin of 14.2%
- Consolidated PBT was at INR 602 million (USD 9.5 million), sequential growth of 39.6%

Key Trends

The data business continues to drive revenue and earnings growth. In an ever evolving digital landscape, Tata Communications' robust portfolio of innovative services around cloud enablement and mobility is resonating well with enterprise CIOs, translating into significant increase in the sales funnel and order book.

Data revenues showed 10.3% growth during FY15 while the data segment EBITDA margins further expanded by 100 bps to 19.9%. Similarly in Q1 FY16, data revenues were up 14% and data EBITDA was up 18.8% Y-o-Y.

Within data, enterprise and next-gen segments continue to lead growth with several new marquee logos added during the FY15 and Q1 FY16. VPN connectivity services, transformation services for carriers, unified communications and collaboration (UCC), data centre and media services were key contributors to the data growth story. Tata Communications continues to gain market share in the India enterprise segment.

Corporate and business highlights for Q4 FY2015 and Q1 FY2016

- Tata Communications appoints Pratibha K. Advani as Chief Financial Officer: Tata Communications, announced the appointment of Pratibha K. Advani as its Chief Financial Officer. Based in India, Pratibha will be responsible for the strategic financial management of the company, including corporate affairs & investor relations.
- Tata Communications teams up with Salesforce to interconnect businesses to the cloud: Tata Communications has partnered with Salesforce, the Customer Success Platform and world's #1 CRM Company. Through this global partner interconnect agreement, Tata Communications' IZO™ Private platform will connect businesses to Salesforce's Customer Success Platform, giving customers access to a one-stop-shop for end-to-end management that offers exceptional network performance and end-user experience. The collaboration will provide businesses network uptime and stable application performance, via easy cloud access for MPLS and Ethernet customers.
- Tata Communications and Heathrow Express connect with new sponsorship deal: Tata Communications' branded Heathrow Express trains have rolled into service as part of a campaign that will see the company wrap Heathrow Express's entire fleet of trains. Heathrow Express operates 150 services a day between London and the airport, and 69% of its customers are business passengers. Tata Communications will also make use of on-board digital screens and TV-spots alongside digital airport panels and cross track advertising to raise awareness.
- Tata Communications and China Telecom Global team up to deliver a new era of media and entertainment: Tata Communications announced its brand new video network partnership with China Telecom Global to enable and manage media content for customers in China and globally. This partnership leverages China Telecom Global's regional expertise and leadership and Tata Communications' Global Video Network to ensure a compelling service offering to their customers.
- Tata Communications appointed by Formula One Management as a broadcast supplier for GP2™, GP3™ and Porsche Supercup racing series: Tata Communications has been chosen by Formula One Management to provide broadcast services for the GP2™, GP3™ and Porsche Supercup racing series;

For immediate release

PRESS RELEASE

where it will provide a fully diverse end-to-end fibre and satellite solution to broadcasters from across the globe at the 12 race locations in 2015.

- Tata Communications launches Media Ecosystem to drive broadcast innovation: Tata Communications launched Media Ecosystem, combining traditional video contribution services with IP-based connectivity to create a highly innovative global media platform. The new ecosystem enables seamless global transport and management of content as a cloud-based managed service and supports global media distribution requirements, OTT and mobility applications.
- Red Bull Media House chooses Tata Communications as its global partner for connectivity and innovation: Tata Communications announced that it had been selected as the global connectivity and innovations partner by Red Bull Media House for its new television channel due to launch next year. Tata Communications has also been selected as the preferred media connectivity partner for the Red Bull events globally, transmitting live data over its fibre network to the Red Bull Media House HQ. Red Bull Media House will use Tata Communications' Video Connect Service to ensure maximum uptime, reliability and premium quality of video delivery – optimising the consumers' viewing experience. The two companies will also work together in fostering innovation in service and product development for Red Bull Media House.
- Indosat and Tata Communications partner to connect Indonesian enterprises for the future: Tata Communications and Indosat, one of Indonesia's largest telecommunication networks and services providers, have come together to provide a wide range of technology and communication solutions for Indonesian enterprises' growing ICT requirements, while enhancing capabilities for global businesses looking to make inroads into the region.
- Tata Communications delivers unified communications 'on your terms' at Enterprise Connect 2015: Tata Communications expanded its global unified communications portfolio with InstaCC Global™, Hosted Microsoft Lync®, and Click2RTC™ services – with best-in-class network reach, carrier grade quality and scalability. These services bring together multiple technology platforms to enable seamless and ubiquitous applications and services with integrated voice, video, chat and presence, delivered from the cloud and accessible through a rich set of APIs and software development kits (SDKs). These new services debuted at Enterprise Connect 2015 in Orlando, U.S. in March 2015.
- Tata Communications signs \$20 million Global WAN deal with KION Group: Tata Communications announced a multi-year contract with the KION Group, the second largest global manufacturer of forklift trucks and warehouse technology, to provide global WAN services to the group's 330 sites and 22,000 employees across 30 countries worldwide. The USD \$20 million deal will see Tata Communications replace the KION Group's existing stable of multiple WAN providers with a single, global, intelligent network.
- Tata Communications positioned as a Leader in the Gartner Magic Quadrant for Network Services, Global for the second year in a row: Tata Communications has been positioned in the 'Leaders' quadrant of the Gartner Magic Quadrant for Network Services, Global for the second year in a row. The Magic Quadrant evaluates companies based on 'completeness of vision' and 'ability to execute'. This is a testament to the Company's ongoing commitment in driving network capabilities forward, whilst extending coverage in both developed and emerging markets.

A fact sheet providing a detailed analysis of the results for the quarter and year ended March 31st 2015, and quarter ended June 30th 2015 have been uploaded on the Tata Communications website and can be accessed at:

www.tatacommunications.com/sites/default/files/TataCommunications-Q4FY15InvestorFactSheet.pdf
www.tatacommunications.com/sites/default/files/TataCommunications-Q1FY16InvestorFactSheet.pdf

Ends...

For immediate release

PRESS RELEASE

About Tata Communications

Tata Communications Limited (CIN no: L64200MH1986PLC039266) along with its subsidiaries (Tata Communications) is a leading global provider of A New World of Communications™. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global and pan-India network to deliver managed solutions to multi-national enterprises, service providers and Indian consumers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to more than 200 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and collocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services and leadership in global international voice.

Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India.

<http://www.tatacommunications.com>

Forward Looking and Cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' control, include, but are not limited to, those risk factors discussed in Tata Communications Limited's Annual Reports. The Annual Reports of Tata Communications Limited are available at www.tatacommunications.com. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.