



TATA COMMUNICATIONS LIMITED

REGD. OFFICE: VSB, M.G. ROAD, FORT, MUMBAI-400001.

A. UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR NDED SEPTEMBER 30, 2011

(₹ in Lakhs)

	Particulars	Stand alone				
		For the quarter ended September 30,		For the half year ended September 30,		For the year ended March 31,
		2011	2010	2011	2010	2011
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
1	Revenues from Telecommunication and other Services	102661	87243	197190	176973	361177
2	Expenditure					
	a. Network Costs	41638	37286	81298	74800	154836
	b. Operating and Other Expenses	17264	15327	33731	32722	68693
	c. Salaries and Related Costs	14209	12822	29311	25963	52046
	d. Depreciation and Amortisation	17092	16434	33366	32502	65965
	e. Total Expenditure (2a to 2d)	90203	81869	177706	165987	341540
3	Profit / (Loss) from Operations before Other Income, Interest and Exceptional Items (1 - 2)	12458	5374	19484	10986	19637
4	Other Income (net)	1944	1396	5835	4162	16217
5	Profit / (Loss) before Interest and Exceptional Items (3 + 4)	14402	6770	25319	15148	35854
6	Interest Cost (net)	4643	4656	9238	9004	18339
7	Profit / (Loss) after Interest but before Exceptional Items (5 - 6)	9759	2114	16081	6144	17515
8	Exceptional Items: Expense / (Income)					
	a. Fixed Assets Written off	-	-	-	-	2515
	b. Interest on Income Tax Refund	-	-	-	-	(404)
9	Profit / (Loss) from Ordinary Activities before Tax (7-8) (Refer note 3)	9759	2114	16081	6144	15404
10	Tax Expense	3571	(190)	5715	(2739)	(852)
11	Net Profit / (Loss) from Ordinary Activities after Tax (9 - 10)	6188	2304	10366	8883	16256
12	Extraordinary Items (net of Tax Expense)	-	-	-	-	-
13	Net Profit / (Loss) from Ordinary Activities after Tax and Extraordinary Items (11 - 12)	6188	2304	10366	8883	16256



(₹ in Lakhs)

	Particulars	Stand alone				
		For the quarter ended September 30,		For the half year ended September 30,		For the year ended March 31,
		2011	2010	2011	2010	2011
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
14	Paid up Equity Share Capital (Face value of ₹10 per share)	28500	28500	28500	28500	28500
15	Paid up Debt Capital			215992	232917	221498
16	Reserves excluding Revaluation Reserve			661876	650766	651510
17	Debenture Redemption Reserve			101811	45734	101811
18	Earnings Per Share (EPS) Basic and diluted earnings per share before and after Extraordinary Items (₹)	2.17	0.81	3.64	3.12	5.70
19	Aggregate of public shareholding	49161129	47709679	49161129	47709679	48030203
	a. Number of shares					
	b. Percentage of shareholding	17.25	16.74	17.25	16.74	16.85
20	Promoters and Promoter Group Shareholding					
	a. Pledged / Encumbered					
	- Number of Shares	10000000	26700000	10000000	26700000	10000000
	- Percentage of Shares (as a % of the total shareholding of promoters and promoter group)	4.61	12.30	4.61	12.30	4.61
	- Percentage of Shares (as a % of the total share capital of the Company)	3.51	9.37	3.51	9.37	3.51
	b. Non-encumbered					
	- Number of Shares	207028873	190328873	207028873	190328873	207028873
	- Percentage of Shares (as a % of the total shareholding of promoters and promoter group)	95.39	87.70	95.39	87.70	95.39
	- Percentage of Shares (as a % of the total share capital of the Company)	72.64	66.78	72.64	66.78	72.64
	c. Shares held by custodian and against which Depository Receipts have been issued-					
	(I) Promoters and promoters group	-	-	-	-	-
	(II) Public	18809998		18809998		19940924
21	Debt Equity Ratio			0.30	0.33	0.32
22	Debt Service Coverage Ratio (DSCR) #	10.39	1.70	11.75	0.83	1.48
23	Interest Service Coverage Ratio (ISCR) ##	16.77	4.36	15.93	4.49	4.71

DSCR = (Profit from Ordinary Activities before Tax and exceptional items + Interest on long term loans + Depreciation) / (Interest on long term loans + Repayment of Long-term Loans during the year)

ISCR = (Profit from Ordinary Activities before tax and exceptional items + Interest on Long-term Loans + Depreciation) / Interest on Long-term Loans*

* Loans having original maturity of more than 360 days are considered as Long-Term Loans.



**B. UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE
QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2011**

(₹ in Lakhs)

	Particulars	Consolidated				
		For the quarter ended September 30,		For the half year ended September 30,		For the year ended March 31,
		2011	2010	2011	2010	2011
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
1	Revenues from Telecommunication and other Services	337361	296066	663067	584516	1193199
2	Expenditure					
	a. Network Costs	186248	175983	374264	351528	712777
	b. Operating and Other Expenses	54074	48450	109505	95490	195164
	c. Salaries and Related Costs	49238	41695	98863	81584	162731
	d. Depreciation and Amortisation	43401	38761	85443	77047	154830
	e. Total Expenditure (2a to 2d)	332961	304889	668075	605649	1225502
3	Profit / (Loss) from Operations before Other Income, Interest and Exceptional Items (1 - 2)	4400	(8823)	(5008)	(21133)	(32303)
4	Other Income (net)	242	5084	3,969	6678	20109
5	Profit / (Loss) before Interest and Exceptional Items (3 + 4)	4642	(3739)	(1039)	(14455)	(12194)
6	Interest Cost (net)	25623	13968	45744	27296	51764
7	Profit / (Loss) after Interest but before Exceptional Items (5 - 6)	(20981)	(17707)	(46783)	(41751)	(63958)
8	Exceptional Items: Expense / (Income)					
	a. Severance cost	-	-	-	-	4601
	b. Fixed Assets Written off	-	-	-	-	2515
	c. Interest on Income Tax Refund	-	-	-	-	(404)
9	Profit / (Loss) from Ordinary Activities before Tax (7-8) (Refer note 3)	(20981)	(17707)	(46783)	(41751)	(70670)
10	Tax Expense	2841	395	4913	(1676)	(878)
11	Net Profit / (Loss) from Ordinary Activities after Tax (9 – 10)	(23822)	(18102)	(51696)	(40075)	(69792)
12	Extraordinary Items (net of Tax Expense)	-	-	-	-	-
13	Net Profit / (Loss) from Ordinary Activities after Tax and Extraordinary Items (11 - 12)	(23822)	(18102)	(51696)	(40075)	(69792)



(₹ in Lakhs)

	Particulars	Consolidated				
		For the quarter ended September 30,		For the half year ended September 30,		For the year ended March 31,
		2011	2010	2011	2010	2011
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
14	Minority Interest	7302	2727	14172	5231	10562
15	Share in Loss of Associates	-	(4909)	(541)	(9057)	(18460)
16	Net Profit / (Loss) (13+14+15)	(16520)	(20284)	(38065)	(43901)	(77690)
17	Paid up Equity Share Capital (Face value of ₹10 per share)	28500	28500	28500	28500	28500
18	Reserves excluding Revaluation Reserve					309948
19	Earnings Per Share (EPS) Basic and diluted earnings per share before and after Extraordinary Items (₹)	(5.80)	(7.12)	(13.36)	(15.40)	(27.26)



C. Unaudited Balance Sheet as at September 30, 2011

(₹ in Lakhs)

Particulars	Stand alone		
	As at September 30,		As at March 31,
	2011	2010	2011
	(unaudited)	(unaudited)	(audited)
SHAREHOLDERS' FUNDS:			
(a) Capital	28500	28500	28500
(b) Reserves and Surplus	684958	671520	672248
Loan Funds	215992	232917	221498
Deferred Tax	3600	13444	12593
Total	933050	946381	934839
Fixed Assets	502433	504806	502597
Investments	200464	173319	183282
Current Assets, Loans and Advances			
(a) Inventories	548	307	534
(b) Sundry Debtors	95033	79847	76831
(c) Cash and Bank balances	6736	3624	43078
(d) Other current assets	19426	20460	18274
(e) Loans and Advances	330514	371051	305584
Less: Current Liabilities and Provisions			
(a) Liabilities	199156	192188	170486
(b) Provisions	22948	14845	24855
Total	933050	946381	934839



D. Standalone Business Segment Information:

(₹ in Lakhs)

Particulars	Stand alone				
	For the quarter ended September 30,		For the half year ended September 30,		For the year ended March 31,
	2011	2010	2011	2010	2011
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
Revenues from Telecommunication and Other Services					
Global Voice Solutions	31915	24884	61275	49987	101387
Global Data and Managed Services	70746	62359	135915	126986	259790
Total	102661	87243	197190	176973	361177
Segment result					
Global Voice Solutions	3798	176	6217	(915)	(4930)
Global Data and Managed Services	54820	49570	105574	101128	205465
Total	58618	49746	111791	100213	200535
Less :					
(i) Interest Cost (net)	4643	4656	9238	9004	18339
(ii) Other Unallocable Expenses (net)	44216	42976	86472	85065	164681
Profit / (Loss) before Taxes and Exceptional Items	9759	2114	16081	6144	17515
Exceptional Expenses / (Income) (net)	-	-	-	-	2111
Profit / (Loss) before Taxes	9759	2114	16081	6144	15404
Tax Expense	3571	(190)	5715	(2739)	(852)
Net Profit / (Loss)	6188	2304	10366	8883	16256



E. Consolidated Business Segment Information:

(₹ in Lakhs)

Particulars	Consolidated				
	For the quarter ended September 30,		For the half year ended September 30,		For the year ended March 31,
	2011	2010	2011	2010	2011
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
Revenues from Telecommunication and Other Services					
Global Voice Solutions	157582	161675	318810	321159	652589
Global Data and Managed Services	133205	118574	259605	234789	479462
South Africa Operations	46276	15382	84010	27685	59438
Others	298	435	642	883	1710
Total	337361	296066	663067	584516	1193199
Segment result					
Global Voice Solutions	29123	25490	54871	48018	101417
Global Data and Managed Services	99842	87814	194743	174019	355598
South Africa Operations	22357	6684	39415	10755	23035
Others	(209)	95	(226)	196	372
Total	151113	120083	288803	232988	480422
Less :					
(i) Interest Cost (net)	25623	13968	45744	27296	51764
(ii) Other Unallocable Expenses (net)	146471	123822	289842	247443	492616
Profit / (Loss) before Taxes and Exceptional Items	(20981)	(17707)	(46783)	(41751)	(63958)
Exceptional Expenses / (Income) (net)	-	-	-	-	6712
Profit / (Loss) before Taxes	(20981)	(17707)	(46783)	(41751)	(70670)
Tax Expense	2841	395	4913	(1676)	(878)
Net Profit / (Loss) before Minority Interest and Associate Loss	(23822)	(18102)	(51696)	(40075)	(69792)
Minority Interest	7302	2727	14172	5231	10562
Share in Loss of Associates	-	(4909)	(541)	(9057)	(18460)
Net Profit / (Loss) for the period	(16520)	(20284)	(38065)	(43901)	(77690)



Notes to Segments:

The Company's reportable business segments are Global Voice Solutions (GVS), Global Data and Managed Services (GDMS), South Africa Operations and others. The composition of the reportable segments is as follows:

GVS includes International and National Long Distance Voice services.

GDMS includes Corporate Data Transmission services, data centers, virtual private network signaling and roaming services, television and other network and managed services.

South Africa Operations are carried out by the Company's subsidiary Neotel Pty Ltd. and offer wholesale international voice and data transit, enterprise business solution services for the wholesale and corporate market, telephony and data services for retail customers in South Africa.

Others primarily comprise of a Joint venture business.

Revenues and interconnect charges are directly attributable to the segments. Space segment utilization charges, rent of landlines and other network and transmission costs are allocated based on utilization of satellite and landlines. License fee for GVS and GDMS have been allocated based on net revenues from these services. Segment result is segment revenues less segment expenses. Certain costs including depreciation which are not allocable to segments have been classified as "Other Unallocable Expenses (net)".

* To reflect the changed nature of business transactions, the allocation of arms length pricing adjustments were realigned effective April 01, 2011.

Telecommunication services are provided utilizing the Company's assets which do not generally make a distinction between the types of services. As a result, fixed assets are used interchangeably between segments. In the absence of a meaningful basis to allocate assets and liabilities between segments, no allocation has been made.



Notes:

1. The above results of the Company for the quarter and half year ended September 30, 2011 have been subjected to a limited review by the statutory auditors, recommended by the audit committee and were taken on record and approved by the Board of Directors at their meeting held on November 9, 2011.
2. Other Income includes:

(₹ in Lakhs)

Net foreign exchange (gain)/loss	For the quarter ended September 30,		For the half year ended September 30,		For the year ended March 31,
	2011	2010	2011	2010	2011
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
- Standalone	73	632	(1299)	(391)	(1842)
- Consolidated	2913	(3901)	1842	(1661)	(3126)

3. The consolidated results for the quarter and the half year ended September 30, 2011 include those of Neotel Pty Ltd, a company incorporated in South Africa which became a 61.5%(effective holding) subsidiary of the Company during this period (49 %effective holding held earlier).
4. Consequent to increasing the stake in Neotel Pty Ltd, the Company assessed the cashflow projections of Neotel and has designated that the loans given to Neotel would be considered as part of net investment in non integral foreign operations. Accordingly the Company has accounted for the effects of revaluation of loans in Exchange Translation Reserve (as per AS- 11 on "Accounting for effects of changes in Foreign Exchange Rates").

An amount of ₹ 2372 lakhs of foreign exchange gain (net of forward cover loss of ₹ 5831 lakhs on this loan) and an amount of ₹19289 lakhs of net foreign exchange loss have been transferred to Exchange Translation Reserves in the Standalone and the Consolidated financials respectively.
5. Pending the disposal of the Company's appeal before the Honorable Supreme Court relating to the method of Computation of Annual Gross Revenue (AGR), the Company continues to calculate the Revenue Share in the same manner as in the past.
6. The previous period's figures have been regrouped and reclassified wherever necessary to make them comparable with the current period's figures.
7. Investor Complaint status:

Outstanding as on July 01, 2011	Total received during the quarter ended September 30, 2011	Total resolved during the quarter ended September 30, 2011	Outstanding as on September 30, 2011
Nil	Nil	Nil	Nil

For TATA COMMUNICATIONS LIMITED

VINOD KUMAR
MANAGING DIRECTOR &
GROUP CEO

Place : Mumbai.
Date : November 9, 2011