



NETWORK SERVICES :
GLOBAL VPN FOR GLOBAL SERVICE PROVIDERS

TAP NEW REVENUES AND SHARPEN COMPETITIVE EDGE WITH GLOBAL VPN

OUR ALWAYS-ON NETWORK IS YOUR LOW-INVESTMENT GATEWAY TO GROWTH THROUGH NEW, VALUE-ADDED SERVICES

Use Tata Communications' Global VPN to differentiate your service provider business by supporting innovative solution models in new and emerging markets. Our total reliability and advanced network technologies enable you to:

- Extend your global reach – supporting both hybrid and private cloud services for your end customers via our IZO™ platform. It also enables your customers to secure access to public clouds like Amazon Web Services and Microsoft Azure.
- Scale up or down by adding bandwidth – as well as expand quickly into new market territories
- Reach new verticals to enhance customer experience through innovative, modular solutions
- Improve productivity and ability to focus on other revenue generating opportunities
- Keep a close eye on performance through detailed reporting – optimising your network to boost efficiency and save your customers money.

INCREASE YOUR GLOBAL FOOTPRINT AND OFFER YOUR CUSTOMERS MORE

Standing out from the crowd is about more than just securing excellent network coverage. It's also driven by the capabilities the network delivers to your end-customers – always with an eye to lowering investment costs and reducing risk.

Above all, you need the flexibility to respond to a world of rapid change, so you can deliver stellar customer service – backed by aggressive SLAs – and make the most of new growth market opportunities.

Tata Communications Global VPN offers robust, always-on connectivity to five continents – through 200+ PoPs across 50+ countries and extended coverage through partners in 190+ countries. So we can help you make sure both your customers and their employees can access the services and applications they need, when and where they want to.

Key features of Tata Communications' Global VPN include:

- **Global coverage:**
 - Service availability through 200+ GVPN PoPs across 50+ countries
 - Extended coverage through partners in 190+ countries
 - Greater than 1000 POPs when including partners.
- **Network features:**
 - Port speeds up to 1 GigE
 - Local access, CPE procurement, installation and hardware break/fix maintenance (optional)
 - Flexible six Classes of Service packages with Inter-CoS bursting
 - Multiple VPNs on a single access line
 - Managed and unmanaged service options.
- **SLAs & service options:**
 - SLA guarantees: Service Delivery, Network Packet Delivery, Site Availability, Network Roundtrip Delay, Network Jitter, Mean Time to Restore (MTTR)
 - Real-time comprehensive reports (e.g. service availability and port utilisation)
 - Itemised billing for customer invoicing.

THE SERVICE THAT FLEXES AROUND YOU

Because we know businesses constantly change, we offer flexible business models that allow you to provide additional capacity and redundancy to your customers' existing infrastructure. Plus, usage-based billing means you only pay for what your customers use based on minimum required bandwidth and nominated burst value.

Tata Communications' Global VPN. All the flexibility, power and certainty you need to delight customers – and meet your growth market ambitions.

“Through 2015, 85% of Fortune 500 organizations will be unable to exploit big data for competitive advantage.”

—GARTNER

'Leader in the Gartner Magic Quadrant of Global Network Services Providers 2015' *

'2014 Asia-Pacific Product Line Strategy of the Year in UCaaS Market Award' by Frost & Sullivan



*Source: Gartner, Inc "Magic Quadrant for Network Services, Global" by Neil Rickard, Bjarne Munch, January 14th 2015. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

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