

PANCHSHIL REALTY ADOPTS TATA COMMUNICATIONS' CLOUD SOLUTION TO UNLOCK EFFICIENCY AND CUSTOMER DELIGHT



A PREMIUM REAL ESTATE PLAYER NEEDS A ROBUST AND FLEXIBLE IT INFRASTRUCTURE

Panchshil Realty is one of India's finest luxury real estate developers, having delivered over 21 million sq. ft., with 20 million sq. ft. under development. Panchshil's portfolio spans high-end residences, IT parks, built-to-suit offices, special economic zones (SEZ), hotels, convention centres and luxury retail malls.

A robust digital infrastructure lies at the core of an organisation like Panchshil Realty that believes in setting benchmarks through unmatched customer experience and efficiency. As Panchshil Realty embarked on their journey of digital transformation, they faced existing challenges such as:

- **Higher administrative bandwidth:** On-premise data centre took up a lot of IT team's bandwidth; leaving no time to focus on innovation or even deal with threats.
- **Unfit for mission-critical systems:** ERP being a mission-critical system for key functions and business processes; customer's SAP necessitates a robust cloud infrastructure.
- **Ageing, legacy hardware:** This required a planned replacement approach in order to be flexible to avoid being constrained by a higher TCO in future.
- **Limited scalability:** As a growing enterprise, on-premise data centre limited scalability that was essential to expand to new locations.

ENTER IZO™ PRIVATE CLOUD, A MANAGED SOLUTION, POWERED BY TATA COMMUNICATIONS

With the migration to cloud becoming a key imperative going forward, Panchshil Realty wanted a solution that would not only solve problems of today but also be an enabler for the future. Tata Communications brought the true power of cloud infrastructure, with managed services, to Panchshil Realty. Most of its applications, internal and public, were migrated to Tata Communications' IZO™ Private Cloud.

The evaluation and deployment was a truly collaborative exercise between the two companies. **This is how our solution made a difference:**

- **Protection against cyber threats:** Strengthens customer's infrastructure security with effective threat evaluation and remediation leading to better network and application availability.
- **Robust and available:** Customer's important applications like SAP, Visitor Management System (accessed by ~200,000 visitors), MS Exchange, Skype for Business, HR portal now always available.
- **Seamless management:** Ownership of managing infrastructure with Tata Communications; IT team bandwidth and resources now available for strategic and innovation focused projects.
- **End to end solution:** Overall solution takes care of IT infrastructure, cloud and internet connectivity - a one-stop shop for entire ICT enablement translating to better compatibility efficiency.

HIGHER EFFICIENCY & PRODUCTIVITY, MULTI-LEVEL SCALABILITY AND BETTER CUSTOMER EXPERIENCE

This managed cloud infrastructure is enabling the teams at Panchshil Realty to focus on setting new standards in their core objective of real estate excellence. With Tata Communications taking over complete responsibility of its IT infrastructure, it ensures readiness for growth, changes in technology and above all, an always on and accessible infrastructure. Moreover, dealing with just one reliable ICT partner like Tata Communications translates to real 'peace of mind', better coordination and lower cost of ownership.

MULTIPLE BENEFITS

	99.9% Infrastructure uptime		Faster response times
	Scalability for growing operations		Modular solution
	Single dashboard for Monitoring & Management		Managed services - Saves resource time
	Highly secure		Lower Total Cost of Ownership

“ IZO™ Private Cloud is enabling us to not just fulfil the requirements of ERP, but also set the foundation of a robust digital infrastructure that will drive our future growth. Tata Communications has matched our expectations and have convinced us of their capability to deliver world-class solutions.

We look forward to collaborating with them to develop technologically advanced offerings in the future.”

SHREEHARSH BHANDARI
CTO, Panchshil Realty

Not only is this partnership enabling Panchshil Realty today, but it will also help in gearing up for tomorrow. Some areas of collaboration being explored include:

- Disaster recovery solutions.
- Cloud-based storage of CCTV footage at Panchshil IT parks.
- IoT solutions for villas, apartments and commercial properties e.g. connected smart devices, smart facility management, IoT driven security, etc.
- Internet Leased Lines for Panchshil's commercial properties.